

National Backward Classes Finance and Development Corporation  
PERFORMANCE ASSESSMENT TARGETS AND THEIR DETERMINATION

PART-A

| Sl. No.      | Financial Performance Criteria   | Unit      | Marks     | Current Year (Estimated) 2016-17 | Best in 5 years (upto 2015-16) | MOU Target for the year 2017-18 |               |          |          |          |
|--------------|--|-----------|-----------|----------------------------------|--------------------------------|---------------------------------|---------------|----------|----------|----------|
|              |  |           |           |                                  |                                | Excellent 100%                  | Very Good 80% | Good 60% | Fair 40% | Poor 20% |
| i            | Turnover Revenue from Operations (Net)   | Rs. Crore | 10        | 42.28                            | 44.80                          | 44.50                           | 44.25         | 43.75    | 43.25    | 42.75    |
| ii           | Operating Profit/Loss<br>CPSEs with operating profit (Profit/Surplus before Tax excluding other Income, Extraordinary and Exceptional Items):-<br>Operating profit/surplus as a percentage of Revenue from | %         | 20        | 56.72                            | 74.84                          | 40.00                           | 39.50         | 39.00    | 38.50    | 38.00    |
| iii          | Return on Investment:<br>Profit Earning CPSEs with no accumulated losses:<br>PAT or Surplus/Average Net Worth  | %         | 20        | 1.63                             | 3.07                           | 1.10                            | 1.05          | 1.00     | 0.95     | 0.90     |
| <b>Total</b> |  |           | <b>50</b> |                                  |                                |                                 |               |          |          |          |

PART- B

|                                |  |      |            |       |       |       |       |       |       |       |
|--------------------------------|--|------|------------|-------|-------|-------|-------|-------|-------|-------|
| i                              | Loans disbursed/Total Funds Available  | %    | 10         | 72.50 | 84.89 | 79    | 78    | 77    | 76    | 75    |
| ii                             | Loans disbursed to Micro Finance Beneficiaries as a % Total Disbursement   | %    | 5          | 52.46 | 53.32 | 53.40 | 53.20 | 53.00 | 52.75 | 52.50 |
| iii                            | Overdue loans/Total loans (Net)  | %    | 10         | 11.09 | 10.00 | 10.40 | 11.00 | 11.25 | 11.50 | 11.75 |
| iv                             | NPA/Total loans (Net)  | %    | 10         | 0.52  | 0.48  | 0.48  | 0.50  | 0.51  | 0.52  | 0.53  |
| v                              | No. of target group provided Entrepreneurship development /skill Development programme in terms of common norms issued by Ministry of Skill Development.                         | Nos. | 10         | 17500 | 15146 | 19000 | 18500 | 18000 | 17500 | 17000 |
| vi                             | HR Parameters:   |      |            |       |       |       |       |       |       |       |
| vi (a)                         | On- line submission of ACR/APAR in respect of all executives (E0 and above) along with compliance of prescribed timelines w.r.t. writing of ACR/APAR. (%of number of executives) | %    | 1          | NA    | NA    | 100   | 95    | 90    | 85    | 80    |
| vi (b)                         | Online Quarterly Vigilance clearance updation for Senior Executives (AGM & Above)  | %    | 1          | NA    | NA    | 100   | 95    | 90    | 85    | 80    |
| vi (c)                         | Holding of DPC without delay for executive (E0 and above level)  | %    | 1          | NA    | NA    | 100   | 95    | 90    | 85    | 80    |
| vi (d)                         | Talent Management and career progression by imparting at least one week training in Centre of Excellence within India e.g IITs, IIMs, NITs, ICAI, etc. (No. of Executives)       | Nos. | 2          | NA    | NA    | 10    | 9     | 8     | 7     | 6     |
| <b>Total</b>                   |  |      | <b>50</b>  |       |       |       |       |       |       |       |
| <b>Total (Part A + Part B)</b> |  |      | <b>100</b> |       |       |       |       |       |       |       |

Notes

- The targets approved by IMC are based on Provisional/Estimates submitted by the CPSE for FY 2016-17. In case of better performance of the CPSE during the year 2016-17 as compared to Provisional/Estimated figures given to the Committee, the difference between actual figures and provisional figures shall be added to the targets of 2017-18.
- CPSE will update land holdings on Government Land Information System (GLIS)
- As per MoU guidelines, targets decided in MoU are unconditional and no offset will be allowed. Further evaluation would be subject to compliance of additional eligibility criteria as contained in para 14.2 of MoU guidelines 2017-18.

  
K. NARAYAN  
MANAGING DIRECTOR  
NATIONAL BACKWARD CLASSES FINANCE &  
DEVELOPMENT CORPORATION

  
G. LATHA KRISHNA RAO  
SECRETARY  
MINISTRY OF SOCIAL JUSTICE &  
EMPOWERMENT

DATE: 23<sup>rd</sup> June, 2017  
PLACE: NEW DELHI